## **Uplisting Monthly**

December 2022



### About

Exchange Listing provides comprehensive micro-cap IPO resources for global growth companies.

We enable emerging growth companies to list on a senior stock exchange, including NASDAQ, NYSE, NEO and other internationally recognized exchanges. We partner with our clients in a cost effective manner in the planning, managing and implementation of their capital markets and exchange listing objectives.

Whether through initial public offering, SPAC, reverse merger or listing from another marketplace, we guide you through all aspects of company structuring and execution to meet your listing and funding requirements.

Your success is our success!

### Our Capabilities

We guide your company through every step of the listing process and beyond.

#### **Up-listing / Cross-listing**

- OTC > Senior Exchange
- Foreign > Senior Exchange
- ( Foreign > ADR (Senior Exchange)

#### **Financing**

- Pre-IPO bridge financing
- ( Underwritten firm commitment
- Strategic financing Secondary offering

#### **Exchange Listing Types**

- (V) IP
- (V) SPAC
- Reverse merger
- Direct listing

Internationally recognized exchanges







### **Scope of Services**

Turnkey listing and capital raise services. We quarterback every aspect of the IPO and capital raising process. We don't just work for you, we work with you. Every day. Every step of the way.

#### Preparation

- Assess exchange listing readiness
- Review business plan
- Analyze listing requirements
- ( Develop capital markets roadmap
- (/) Introduce underwriters
- Develop marketing materials

#### Listings

- Stock exchange analysis and metrics
- Professional team selection
- Implement corporate governance and board of directors
- Exchange listing application and filing
- Establish point-of-contact with the exchange

#### Preparation

- Equity research enlistment
- Communication and awareness, investor relations evaluation, planning, campaign management, conferences, and roadshow selection
- Mergers and acquisitions strategy and execution

### **Uplisting Summary**

The market for uplistings and cross-listing ended 2022 on a slow note, with only one issuer successfully listing their securities on the Nasdaq during December.

Additionally, no micro-cap issuers listed their shares on the NYSE.

However, one notable exception was KWESST Micro Systems Inc (Kwe; KWESW), a micro-cap issuer operating in the industrials sector, they completed their cross-listing from Canada and raised \$10,325,000 by partnering with ThinkEquity.

Despite this, the uplist and cross-list markets continued to trend downwards in December. This brought an underwhelming close to a quarter that a total of 7 issuers complete their uplist/cross-list, with only 2 of these issuers partnering with an investment banking firm.

### Congratulations

To the 1 issuer who successfully uplisted from the OTC Markets and cross-listed from a foreign exchange to the Nasdaq in December.



1

Total uplists and cross-lists in December 2022

1

Uplist assisted by investment bankers

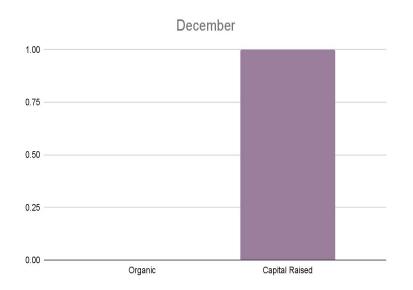
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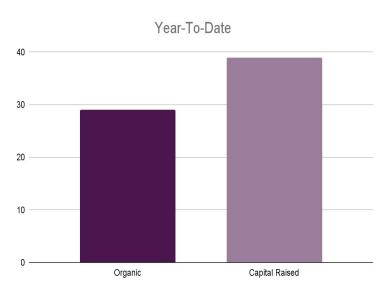
Foreign private issuer cross-listings in December 2022

\$10.3M

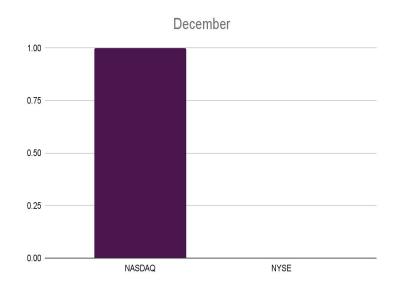
In total, raised by uplisting issuers in December 2022

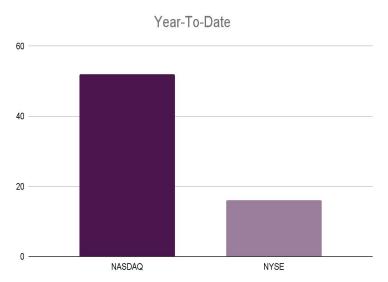
# Listings



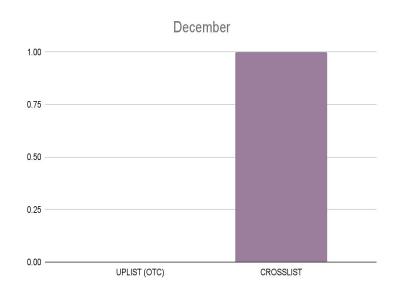


## Senior U.S Exchange



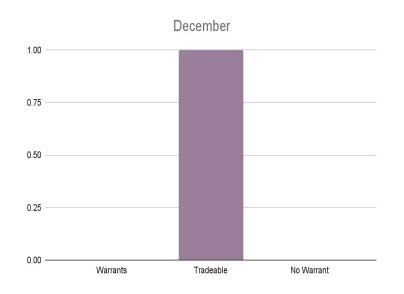


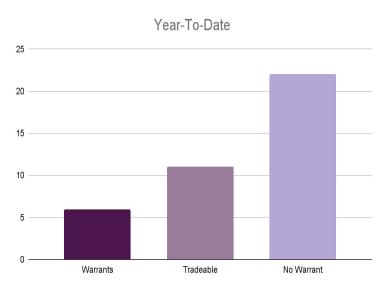
## **Uplist / Cross -List**



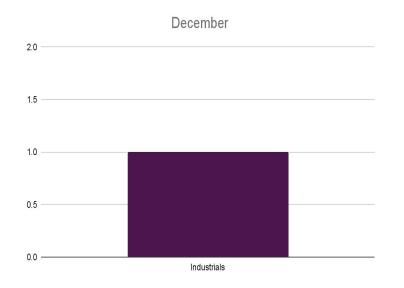


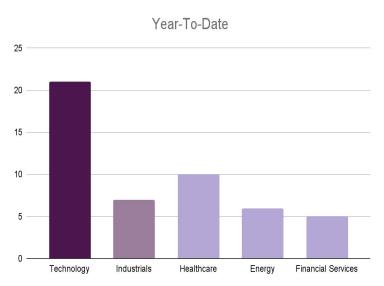
### **Warrant Coverage**



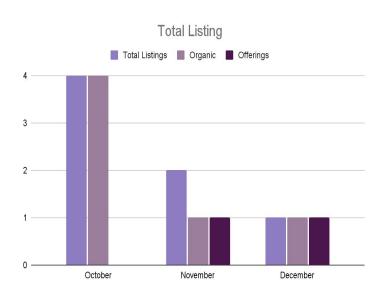


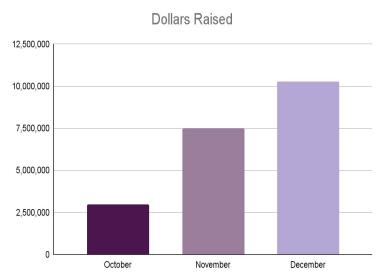
### **Top Performing Sectors**





### Month-Over-Month





### **Monthly Highlights**





#### Micro-cap Range

The issuer uplisting and cross-listing in December is from the micro-cap space.



#### 16-Weeks

The timeframe for KWESST Micro Systems Inc. (KWE) from the initial filing of the Form F-1 to effectiveness of the registration statement and pricing on Nasdaq



#### **Investment Bankers**

KWESST Micro Systems Inc. (KWE), the only issuer to complete a cross-list and an uplist in December, operates in the Industrials sector, with a total of 8 uplists/cross-lists in 2022



#### Canada

The issuer cross-listing in December (KWE) is from Canada, also trading on the TSX and FSE

### **Underwriter League Tables**

Offerings	December	Year-To-Date
ThinkEquity 🌔	1	6
AEGIS CAPITAL CORP.		5
<b>EFHutton</b>		4
MAXIM		4
SPARTAN CAPITAL		2
Boustead Securities		2
ROTH Capital Partners		1

Dollars Raised	December	Year-To-Date
ThinkEquity	\$10.3M	\$64.3M
<b>EFHutton</b>		\$45.2M
aegis capital corp		\$29.5M
Boustead Securities		\$18.2M
MAX MAX MARKET M		\$17.6M
ROTH Capital Partners		\$12M

### **Our Clients**

Exchange Listing has been incredibly fortunate to partner with some amazing companies doing great things in their various sectors this year.























### **About Micro to Small Cap IPOs**

Exchange Listing LLC specializes in micro to small cap businesses, helping them to access growth capital and list on a senior exchange.

A micro-cap is a publicly-traded company in the U.S. that has a market capitalization between approximately \$50 million and \$300 million. Micro-cap companies have greater market capitalization than nano caps, and less than small-, mid-, large- and mega-cap corporations.

Small-cap companies have a market value between \$300 million to \$2 billion. As the name implies, a mid-cap company falls in the middle between large-cap (or big-cap) and small-cap companies.

Although small company IPOs aren't always making the headlines, there has been a robust micro-cap IPO market since 2019. We have also seen an increase in (SPAC) deals and while they're not as appealing to some when they first come to market, SPACs increase the supply of smaller public companies.

#### Here's how we know the micro-cap market is still on the rise

- Micro-cap IPOs have generated strong short-term returns.
  There is a robust number of IPOs and potential return opportunities found in the \$250-\$1,000MM range (the heart of the micro-cap space).
- Micro-cap IPOs have generated strong long-term returns. Focusing on the micro-cap opportunity set: \$250-\$1,000MM, not only are there a significant number of IPO opportunities, the historical returns on the broad opportunity set are appealing.
- Many of the recent leading IPOs started small. You may notice that many of the best performing IPOs have not been the largest. The top ten IPO performers (as measured by total return since offer price) have an average market cap at the time of their IPO of \$1.57 billion. Six out of the top ten are micro-cap, since they are under \$1 billion in market cap. These companies may not have made the fanfare headlines, but investors seeking positive returns should be looking towards smaller IPOs.



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